



# An Altenberg Group Corporate Presentation

For:  
The Warsaw  
Chamber of Commerce

Altenberg is a group of companies that provide Growth Process Outsourcing (“GPO”) services and selective business functions for capital-intensive projects that facilitate international growth...



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### Overview

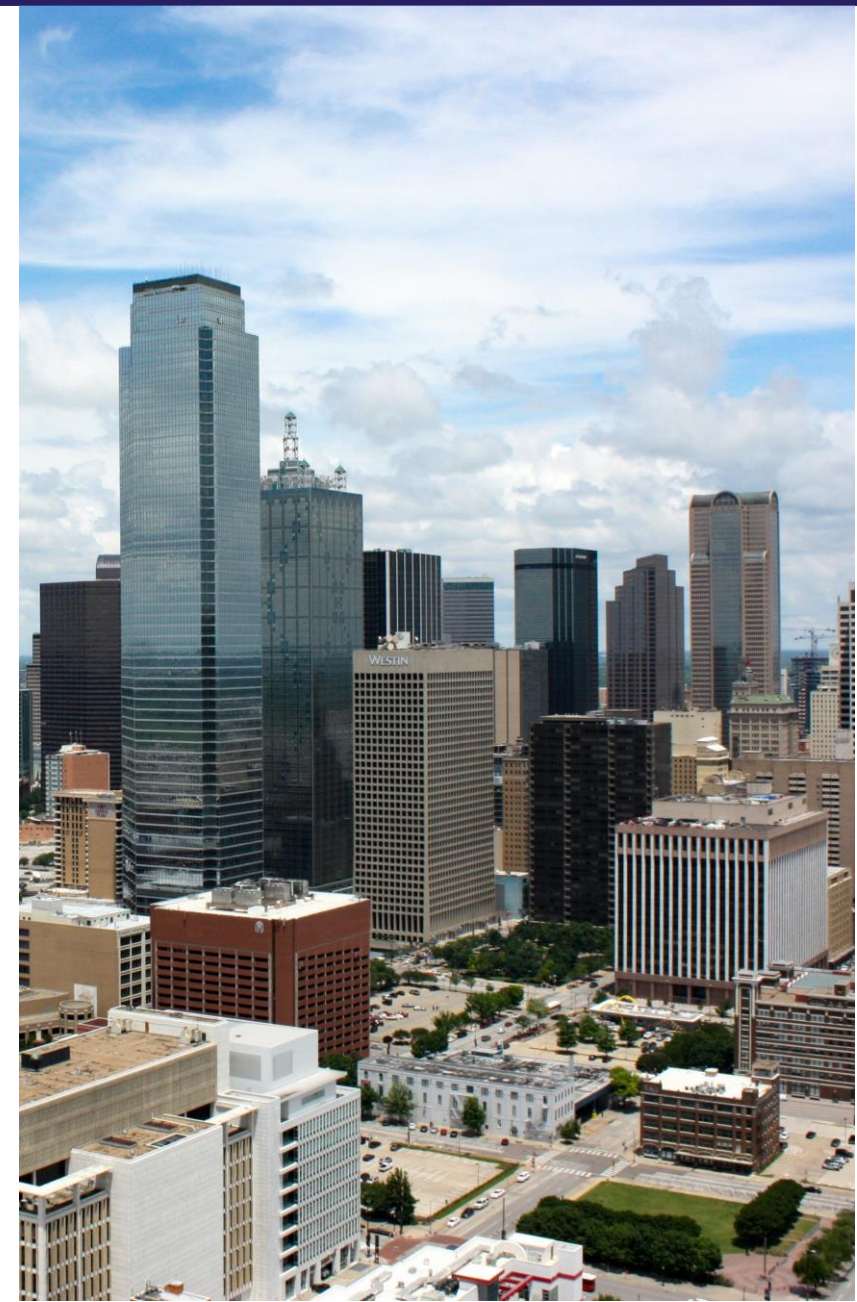
Altenberg Group (“Altenberg”) is a Growth Process Outsourcing (“GPO”) services organization that focuses on business & financial matters and primary economic drivers for growing international companies or large-scale industrial projects. This results in companies or project sponsors outsourcing mission critical business processes or functions to Altenberg.

Their clients could include projects such as mines, energy or cleantech projects or substantial business organizations.

Altenberg major deliverables include:

- Project Management & Planning
- Project Capital Formation Support
- Business Planning & Strategy Formulation
- International Business Development or Transaction Support Services (for partner firms when the projects are large enough to require a number of professional services firms.)
- Strategic Transition of Energy Economies

Altenberg also owns a key stake in Altenberg Energy HDM, LLC, an Energy company that has upstream Oil & Gas interests in the US but is working on alternative energy projects and technologies as they become accretive and economically feasible.



## The Vision

Altenberg endeavours to become a leading business services organization where they empower their people and their clients to achieve objectives unimaginable without their involvement.

Altenberg will bring their expertise and international relationships to bear to develop customized business and financial solutions required to build world-class businesses and industrial projects that will successfully scale internationally.

## The Mission Statement

To achieve their vision Altenberg will:

- Leverage their relationships and facilitate growth through connecting extraordinary people.
- Work with likeminded people who have a can-do attitude and a clear, accretive plan.
- Target the most compelling sectors, deliver the highest quality work; work for the highest quality clients; on their most strategically important projects.
- Invest directly in a few game-changing technologies or projects that have the highest potential for success and build world-class organizations around them using the best of their best resources.
- avoid working on projects or with people who will not further their vision.



Invest



Innovate



Grow

# What is GPO?

GPO

6

**GPO** /'jē-pē-ō/ (21<sup>st</sup>C) - an acronym that stands for “Growth Process Outsourcing”, the outsourcing of a core business function by a corporation to a trusted business partner to achieve new sales objectives. (examples: international growth strategy development, international business development, even acquiring another business)  
"Adopting a GPO strategy has really stepped up our company's international sales numbers."

**Origin:** a business term coined by Altenberg Founder, Geoff Marney.

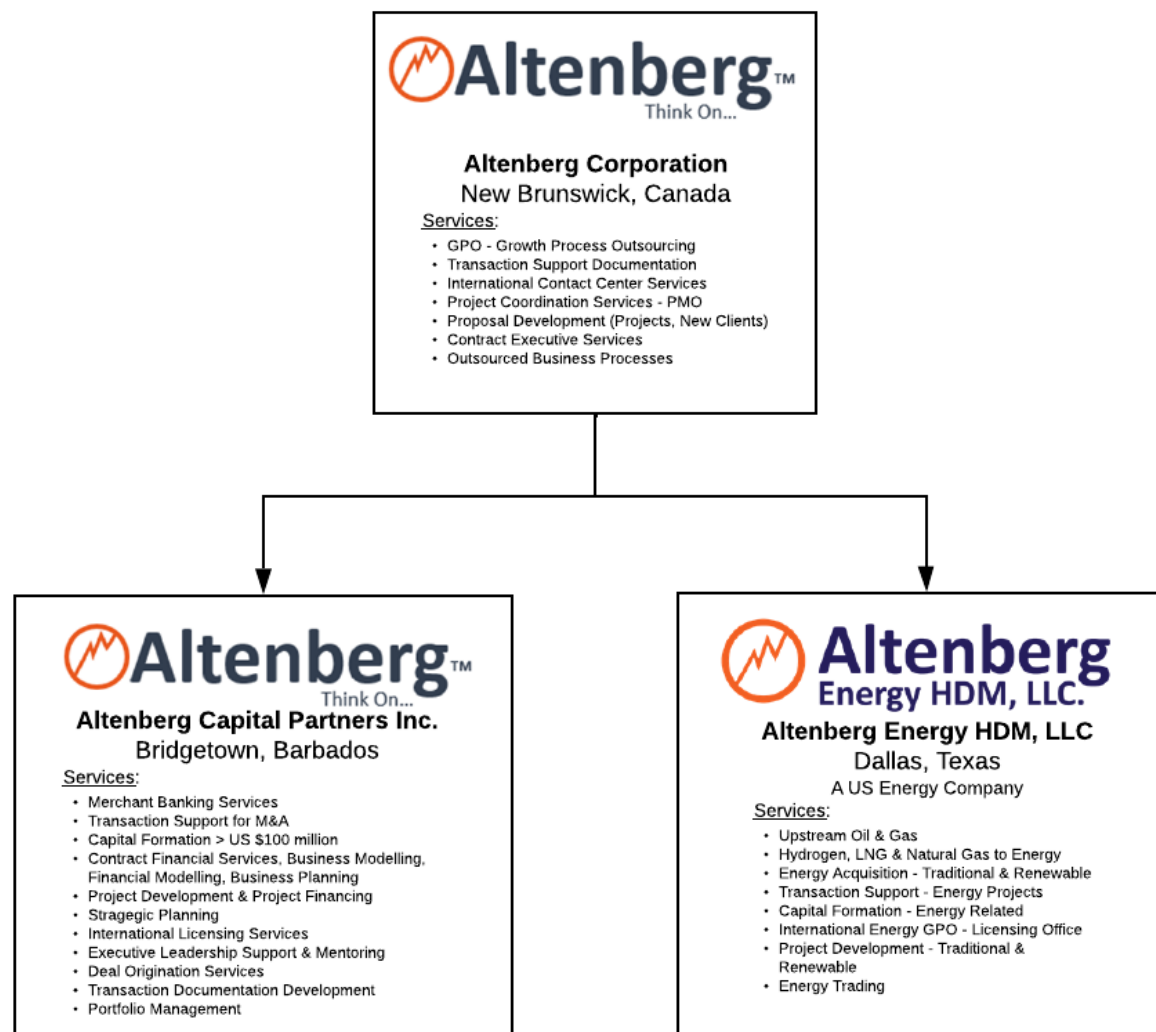








## Altenberg Group of Companies Organization Chart



## Geoff Marney CEO & Managing Partner

Mr. Marney is the founder and managing partner of Altenberg Corporation, the President & Managing Partner of Altenberg Capital Partners Inc. and Chairman of the Board and Co-Founder of Altenberg Energy HDM, LLC.

Mr. Marney has over 30 years of international business experience in areas of investment banking, executive leadership, Growth Process Outsourcing serving various sectors including energy, medical software, telecom, and clean technologies.

## Peter Hamilton Managing Director & Head of Transaction Services & M&A

Mr. Hamilton is a Managing Director of Altenberg Corporation responsible for transaction services and M&A.

Mr. Hamilton has over 35 years of international business experience in a variety of verticals. He is a dual citizen of Canada and the UK and has also lived in the US and Europe.

Mr. Hamilton is the COO & Managing Director of Altenberg Capital Partners Inc. and serves on the Board of Directors and is a Co-Founder of Altenberg Energy HDM, LLC. In Dallas. Peter looks after the operational integration matters of all investments and acquisitions.

## Bernard Tubeileh Managing Director & Head of Energy Acquisitions

Mr. Tubeileh has over 20 years of experience in the oil and gas industry: has closed multiple transactions, and has extensive upstream operations experience i.e., Texas, Oklahoma, Marcellus, Utica, Kentucky, Ohio, and has managed minerals in more than 400 counties, Bernard is responsible for sourcing deal flow of AE HDM.

Prior to his oil and gas career Bernard had a successful career as an investment banker with JP Morgan & Merrill Lynch in the UK and Germany.

## Sonia Rafi Senior Financial Analyst

Ms. Rafi has over 10 years of experience both as a medical professional and a senior financial analyst for various sectors.

Ms. Rafi has a Bachelor's of Dental Surgery and a Masters of Business Administration.

She has worked on numerous engagements and projects since joining Altenberg after completing her Masters Degree..





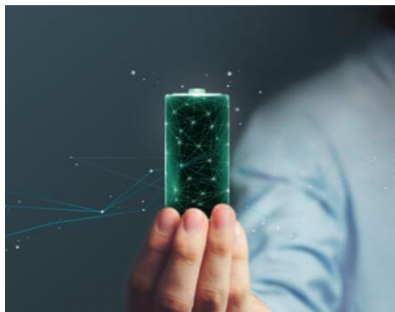
**European Long-Term LNG Off  
Take**

**Potash Transaction Support /  
Capital Formation / Arranging  
Offtakers**



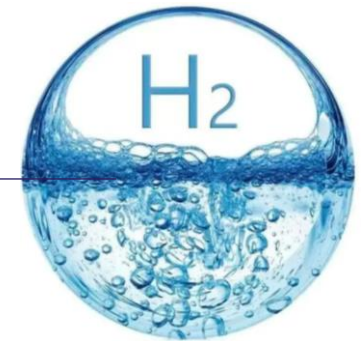
**Supplying Upstream Natural  
Gas & Crude Oil**

**Waste-to-Energy Transaction  
Support & Capital Formation**



**Vanadium Solid State Batteries  
Transaction Support & Capital  
Formation**

**Hydrogen Technology Direct  
Investment & Portfolio  
Management**



Energy  
Security with  
LNG, Crude  
Oil,  
Hydrocarbon  
Capture


Decarbonization  
Economy –  
Introducing  
Energy  
Technologies &  
Manufacturing  
Opportunities

GPO - Securing  
Strategic needs  
& Markets for  
Large Strategic  
Polish  
Companies

Capital  
Formation for  
Major Feasible  
Energy Projects,  
Mines or Major  
Industrial  
Projects







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